Request for Partnership

2021

Feeding America Riverside | San Bernardino
2950 Jefferson Street, Suite A-B
Riverside, CA 92504
951.359.4757
www.FeedingIE.org
INTRODUCTION
Thank you for your interest in partnership with Feeding America Riverside | San Bernardino (FARSB). Please keep in mind that completing this Request for Partnership (RFP), does not guarantee partnership. We look forward to receiving your completed application.

GUIDELINES
FARSB is committed to building a hunger-free Inland Empire through innovative programs and collaborative partnerships. We partner with organizations that hold similar values and a similar vision for the Inland Empire. With finite resources, the RFP process allows FARSB to take a closer look at our distribution network, strategically allocate our services to make the largest impact, and ensure that we are effectively and reliably providing support to our partner network with high-quality services, customer service excellence, and food. The RFP process is a unique opportunity for applicants to showcase the innovative steps they are taking to end hunger in the Inland Empire.

TIMELINE AND DEADLINE TO APPLY
Applications are accepted during open enrollment periods. Any applicant that is not accepted for partnership may apply again after one year’s time. There is a $50, non-refundable, processing fee for each RFP.

BASIC ELIGIBILITY CRITERIA
To be considered eligible for partnership with FARSB, an organization, must, at a minimum:

- Be an IRS recognized 501© (3) non-profit organization that has been established for, at least, 1 year.
- Be incorporated for the purpose of serving the needy, ill, infants (or minor children).
- Be located in Riverside County or San Bernardino County (Inland Empire), with the understanding that all food must be distributed within the Inland Empire.
- Must maintain liability insurance.
- Must not charge for food, be reimbursed, compensated, or require services in exchange for food.
- Must not redistribute or transfer product to other organizations (including FARSB affiliated organizations) or other locations outside of the primary site.
- Must not sell any donated product, whether received through Shared Maintenance, Retail/Grocery Rescue, or USDA/TEFAP.
- Must not discriminate for any reason or deny assistance to those in need.
- Must have adequate storage for food. Food storage and/or preparation must be at a commercial location already open to public and not at a home or place of residence; No Residential Sites.
- FARSB requires that food storage and preparation take place at the site of distribution.
- Primary contact must hold the ServSafe (or equivalent) safe food handling certificate. In addition, we recommend that all staff/volunteers handling food also hold the ServSafe (or equivalent) food handling certificate.
- Food distribution must occur, consistently at a designated time/place, at least once per month.
- Applicant understands that FARSB will have their food distribution information available to the public through our website and other resource documents.
- Must be willing to participate in Shared Maintenance Fees (SMF), at a minimum of $50 or 250 pounds of food, per quarter. SMF is never more than .19 cents per pound and helps cover transportation and storage costs associated with procuring food.
- Must pay $50 annual membership fee per site within 30 days of invoice date (issued in January of each year).
PARTNERSHIP BENEFITS
As a community partner of FARSB, you will have access to many benefits, including:

- Customized access to online-shopping for reduced-cost food items, including nutritious and diverse food selections
- Access to food products from local and national donors
- Retail/Grocery Rescue Program (as available) - separate application required
- USDA/TEFAP Program (as available for Riverside county only) – separate application required
- Personalized customer service tailored to help increase distribution efforts and/or number of people served
- Special trainings, workshops, and/or events tailored for our partners
- Opportunities to collaborate in various marketing, promotions, and/or fundraising events

SUPPORTING DOCUMENT CHECKLIST
To expedite the processing of your RFP, please ensure the following documents are attached with your application.

☐ Copy of organization’s 501© (3) (with EIN clearly indicated)
☐ Copy of your organization's monthly or annual budget for food program/distribution
☐ Copy of ServSafe card (or equivalent) for primary contact
☐ Copy of Governing Board List
☐ Copy of Health Department Certificate, if an on-site meal program
☐ Copy of Certificate of Liability insurance (Sample Online)
☐ $50 non-refundable organizational check made payable to FARSB
   (NO CASHIER’S OR PERSONAL CHECKS)

HOW TO SUBMIT YOUR RFP AND SUPPORTING DOCUMENTS
FARSB requires that you complete the RFP in its entirety. (Electronic signatures and incomplete applications are not acceptable). There are multiple ways to submit your completed RFP. Please note the $50, non-refundable, application fee must be received in order to process your RFP.

You may drop-off (Suite B) or mail your completed application/supporting docs and check to: 2950 Jefferson Street Suite B, Riverside, CA 92504 Attn: Programs Dept. Please do not email application.

WHAT YOU CAN EXPECT
Our goal is to expedite each RFP as it is received. To ensure timely processing please be sure to include all required documents with your RFP.

Step 1: An incomplete RFP will not be accepted and the organization will be notified. A complete RFP is reviewed.
Step 2: After review, the organization may be scheduled for a site inspection if they meet the qualifications.
Step 3: Once conditions (if any) have been met, the organization receives notification on whether the partnership status has been approved, conditionally approved or declined.
Step 4: Conditionally approved and approved organizations are scheduled for an orientation, if applicable.
Step 5: Partner agreement and manual are distributed for review and signature

Note: Applicants that are declined for partnership are eligible to reapply again after one year’s time. Reapplication is not a guarantee for partnership.

QUESTIONS? We are happy to help you with any questions you may have. Please feel free to call us at 951.359.4757 and ask for the Programs Department or email us at info@feedingmericae.org

Thank You for your interest in partnering with FARSB!
Request for Partnership
(Please type or print clearly)

General Information

Date: ___________________________  EIN Number: ___________________________

Organizational Name per 501(c)3: _____________________________________________

Name of Organization: _______________________________________________________

Organization Address: _________________________________________________________

City: ___________________  State: _______  Zip Code: _________________________

Organization Phone Number: _______________________________  Fax Number: __________

*Food Distribution Address (If different from organization): Address

City: ___________________  State: _______  Zip Code: _________________________

Food Storage/Preparation Address (if different from organization): Address

City: ___________________  State: _______  Zip Code: _________________________

Mailing Address (if different from organization):

City: ___________________  State: _______  Zip Code: _________________________

Web: __________________________  Facebook: __________________________  Instagram: __________

*If your organization will have more than 1 distribution site, please see Additional Distribution Site Form at the end of this application. Please note that membership fees are assessed per site.

Program Information

Organization is applying as a (check all that apply):

☐ Pantry Program (Food Distribution/Emergency Food)

If you are an on-call in addition to your food distribution please ☐ check here.

☐ On-Site Meal Program (cooking & serving, prepared meals, soup kitchens, etc.)

Staff Information

Chief Executive/Director/Pastor Name: ___________________________  Title: ________________________

Email: ___________________________  Phone: ___________________________  Fax: _________________________

Primary Contact for Program:

Email: ___________________________  Phone: ___________________________  Fax: _________________________

Approved food product selectors to order/pick-up on organization’s behalf (Include Primary Contact):

1. Name: ___________________________  Phone Number: ___________________________
2. Name: ___________________________  Phone Number: ___________________________
3. Name: ___________________________  Phone Number: ___________________________
4. Name: ___________________________  Phone Number: ___________________________
5. Name: ___________________________  Phone Number: ___________________________
**Distribution Information**

Please describe your food program:

____________________________________________________________________________________________________

When did the program begin? (mm/yy) ______/__________

Are you open to serving the general public?  Yes / No

When is your organization open for food assistance? *(Please list hours of operation beneath applicable days)*

<table>
<thead>
<tr>
<th>Mon</th>
<th>Tues</th>
<th>Wed</th>
<th>Thurs</th>
<th>Fri</th>
<th>Sat</th>
<th>Sun</th>
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</tr>
</tbody>
</table>

List frequency of distributions per month:

____________________________________________________________________________________________________

Do you offer delivery for homebound clients?  Yes / No  If so, please describe the process:

____________________________________________________________________________________________________

Do you serve food at offsite locations?  Yes / No  If so, please explain:

____________________________________________________________________________________________________

How often can clients visit your food distribution? ______________________________________________________

How many households do you serve (on average) per month? ________________________________________________

How do you track the number of clients that you serve? ____________________________________________________

How much food does each client receive at a distribution, and how do you determine this amount?

____________________________________________________________________________________________________

Do you charge clients for food?  Yes / No

Do you ask for monetary donations for food?  Yes / No

What are the eligibility requirements for food? What proof do you require for eligibility?

____________________________________________________________________________________________________

____________________________________________________________________________________________________

Do you require clients to complete an application?  Yes / No *(If so, please submit with application)*

Do you refuse assistance if above application, proof, and/or eligibility requirements are not met?  Yes / No
What efforts has your organization made in response to community needs? (Circle all that apply)

- Various Hours
- Recruitment of Volunteers/Staff
- Clients Surveys/Observation
- Funding/Resources

Other: _____________________________________________________________

What is the distribution site’s primary distribution model? Select the option that best applies:

☐ Standard Bag (prepacked for client)
☐ Standard Bag + Swap Table (prepacked bag + option to leave items/exchange items on a swap table)
☐ Standard Bag + Unlimited Selection (prepacked bag + option to take specific amount of other items)
☐ Client Choice (food is displayed and allows clients to make selection)
☐ Other: _____________________________________________________________

What is your check-in method for serving clients? (Circle all that apply)

- Lotto – random pull
- First-Come – First-Serve
- Appointments
- Walk-Up
- Application
- Assigned Numbers

Other (please explain): _________________________________________________________________

Operations Information

1. Is your food stored at the food distribution site? Yes / No
2. Is your storage area clean, dry, free of contaminants, & secure? Yes / No
3. Do you use thermometers in your refrigerators and freezers? Yes / No
4. Do you distribute the oldest product first? Yes / No
5. Does your organization re-package food? Yes / No
6. Is food stored off the floor? Yes / No
7. Do you have a licensed food handler on staff? Yes / No
8. Do you use coolers w/ice packs and thermal blankets to transfer food? Yes / No
9. Do you keep food in a secure/locked location limited to authorized personnel? Yes / No

Please indicate the storage available and quantity available (Note: Refrigeration is not a requirement)

<table>
<thead>
<tr>
<th>Dry Storage Y / N</th>
<th>Refrigerator Y / N</th>
<th>Freezer Y / N</th>
</tr>
</thead>
<tbody>
<tr>
<td>Quantity:</td>
<td>Quantity:</td>
<td>Quantity:</td>
</tr>
</tbody>
</table>

Please check the type of storage for non-perishable/perishable product that is available (if applicable):

☐ Climate Controlled Room
☐ Non-Climate Controlled Room
☐ Climate Controlled Shipping Container
☐ Non-Climate Controlled Shipping Container
☐ Non-Sheltered/Exposed Storage Space
☐ Other: ________________________________

Does your transportation have refrigeration? **Please mark all that apply and the quantity available.**

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<thead>
<tr>
<th></th>
<th>Car</th>
<th>Van</th>
<th>Truck</th>
<th>Box Truck</th>
<th>Trailer</th>
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</thead>
<tbody>
<tr>
<td>Refrigeration</td>
<td>Yes / No</td>
<td>Yes / No</td>
<td>Yes / No</td>
<td>Yes / No</td>
<td>Yes / No</td>
</tr>
</tbody>
</table>

Does your organization use any of the following? (Check all that apply)

☐ Board Approved Budget for Food Program
☐ Operating Procedures/Plan
☐ Financial Reporting System/Accounting System
☐ Inventory Management System
☐ Fundraising/Marketing Plan
☐ Pest Control Management
☐ Emergency/Disaster Plan

What are the primary sources of funding for your food program? (Check all that apply)

☐ Government/State Funds
☐ Individual Donations
☐ Other Programs
☐ Donations from other Organizations
☐ Grants (specify) ________________________________
☐ Fundraising (type) ________________________________
☐ Other ________________________________

Does your organization have goals to increase the number of people served? Yes/ No

If so, please explain how this will be accomplished:

___________________________________________________________________________________________

___________________________________________________________________________________________

Does your organization have funds to cover the Shared Maintenance Fee (SMF)? Yes/ No

*(SMF is a .19 cents per pound fee that helps cover transportation and storage costs associated with procuring food)*
Communication

Which compliance and reporting activities does your organization perform? (Circle all that apply)

Food Bank Safety Standards  Posts Visual Food Safety Reminders/Guidelines
Process for Food Receiving  Process for Food Recalls/Safety Concerns
Updates Food Pantry Info at 2-1-1  Has Signage for Food Distribution

Please explain how your organization promotes or markets the food distribution program:

________________________________________________________________________________________________
________________________________________________________________________________________________

CalFresh

Known federally as the Supplemental Nutrition Assistance Program or SNAP, CalFresh provides monthly food benefits to individuals and families with low-income.

Does your organization offer CalFresh assistance?  Yes / No
Does your organization determine eligibility for CalFresh?  Yes / No
Does your organization refer to FARS, who offers CalFresh?  Yes / No
Would you be willing to partner with FARS in offering CalFresh to clients (i.e. pass out flyers, application process)?  Yes / No

Retail/ Grocery Rescue Program

The Retail Store Donation Program helps secure perishable and non-perishable food items from retail stores across the Food Bank's service area to be picked up directly from Partner organizations.

Is your organization interested currently participating in Retail/Grocery Rescue Program?  Yes / No
Is your organization interested in participating in our Retail/Grocery Rescue Program?  Yes / No

USDA/ TEFAP Program

The Emergency Food Assistance Program, "TEFAP", provides United States Department of Agriculture (USDA) commodities to network community partner sites in Riverside County for distribution to eligible individuals and households.

Is your organization interested currently participating in our USDA/TEFAP Program?  Yes / No
Is your organization interested in participating in our USDA/TEFAP Program?  Yes / No
FREE RESPONSE SECTION (Please share any other information about your organization that may be helpful in the consideration of your organization for partnership. Such items could include your organization’s mission/values, demographics of the clients you serve, strategic plan, efforts to build capacity or increase the number of people served, how you are meeting the needs of the clients you serve, etc. You may attach additional sheets if necessary.)

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Required Signatures (no electronic signatures accepted)

I certify that the above application is complete and that the information is true and correct to the best of my knowledge. I understand that false information on this application may be grounds for the organization’s application to be denied, terminated, and not eligible for future partnership with FARSB.

Primary Contact Signature: _________________________________________________________________
Name: __________________________________ Title: ___________________________ Date: ____________
(Note: Primary contact will be the only person on account authorized to make decisions and changes on account)
Chief Executive/ Director/ Pastor Signature: __________________________________________________
Name: __________________________________ Title: ___________________________ Date: ____________

For FARSB Use Only:

Initial Date Received: ______________ By: ___________________________ Completed Info  Yes____ No ______
Payment Check #: _____________ Date RFP Complete: ______________ Review Date: ______________
**Additional Food Distribution Site Form**

*If your organization will have more than 1 distribution site, but product is not stored at these locations, please fill out this page.*

*If product will be stored at these locations, please fill out a separate application for each location. Please note that membership fees are assessed per site.*

<table>
<thead>
<tr>
<th>Site Address:</th>
<th></th>
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</thead>
<tbody>
<tr>
<td>City:</td>
<td>Zip:</td>
</tr>
<tr>
<td>Day(s)/Time(s) of Distribution (at this site):</td>
<td></td>
</tr>
</tbody>
</table>

Is food stored/prepped at this site? Yes / No

| Type of Site: (Circle all that apply) |
| --- | --- | --- | --- |
| Food Storage/Warehouse | Food Preparation Facility | Shelter/Group Home | Food Distribution Site |

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Is food stored/prepped at this site? Yes / No

| Type of Site: (Circle all that apply) |
| --- | --- | --- | --- |
| Food Storage/Warehouse | Food Preparation Facility | Shelter/Group Home | Food Distribution Site |
RFP CHECKLIST

Congratulations! You’ve completed the Request for Partnership. To ensure there is no delay in processing, please be sure you have completed the following:

- Completed RFP (Pages 4 – 8) and page 9 (if applicable)
- Signed RFP (page 8)
- Attached Copy of 501© (3) IRS Letter with EIN #
- Copy of ServSafe Card / Food Handlers Card for Primary Program Contact
- Copy of your Monthly/Annual Budget for food program/distribution
- Copy of Governing Board List
- Copy of Certificate of Liability Insurance (sample online)
- Copy of Health Department Certificate (On-site meal program only)
- $50 non-refundable organizational check made payable to FARS
  (NO CASHIER’S OR PERSONAL CHECKS)
- Any additional sheets/information for the Free Response Section of Application (if applicable)

You may drop off (Suite B) or mail your completed RFP application and supporting documents to:

Feeding America Riverside | San Bernardino
Attention: Programs Department
2950 Jefferson Street, Suite B
Riverside, CA 92504

Please do not email application.

Please make sure all documents are complete.